











THE CUSTOMER

McGill University is one of Canada's best-known institutions of higher learning. Since opening its doors in 1821, McGill University has grown from a small college to one of the country's leading research-intensive universities with two campuses, 11 Faculties, some 300 programs of study, and more than 34,000 students. With students coming to McGill from about 160 countries, McGill's student body is the most internationally diverse of any medical-doctoral university in Canada. The University partners with four affiliated teaching hospitals to graduate more than 1,000 healthcare professionals each year.

"We are specialists in education and appreciated a partner who could tailor the working and meeting spaces appropriately.
Grand & Toy Bureau Spec's expertise, diverse product portfolio, and support proved the winning combination."

Michelle Forsythe, Manager of Special Projects, Desautels Faculty of Management, McGill University





"By streamlining with Grand & Toy Bureau Spec to access a wide variety of product lines, we only have to deal with one partner who understands our entire business and can then tailor solutions that are right on the mark."

THE CHALLENGE

The University's Desautels Faculty of Management needed to redesign two spaces—the Concourse catering to 2,500 young Bachelor of Commerce students; and, the third floor housing 425 Masters students all with several years of business world experience. Both floors required classrooms, offices, student lounges, meeting rooms, computer labs, and spaces for individual and group study, yet the demographics called for completely different set-ups. But one thing was clear: all furniture had to be attractive, functional, and able to stand up to active student life. The furniture also had to be environmentally friendly to comply with McGill's sustainability initiatives. McGill consulted several vendors for recommendations, including its longtime desk supplier Grand & Toy Bureau Spec.









THE SOLUTION

Grand & Toy Bureau Spec was selected for its knowledge and experience, product selection and quality, and competitive pricing. After carefully evaluating how each floor would be used, Grand & Toy Bureau Spec worked closely with McGill's project teams and student representatives to develop two distinct concepts reflecting the unique needs of each student group. For the younger concourse-level crowd it's all about collaboration, with sturdy desks and chairs positioned on wheels so they can be moved easily for group projects. Sliding panels can be closed for privacy or opened for teamwork. The student lounge is outfitted with comfortable but durable couches and café-style tables for kicking back or surfing the 'Net. Upstairs the mood is more "professional" to address guest speakers and industry receptions. Meeting rooms and professor's offices are designed to reflect a corporate environment, with efficient chairs, desks and filing cabinets perfectly complementing the stylish décor. In keeping with the green mandate, chairs on both floors are GREENGUARD Indoor Air Quality Certified to ensure chemical and particle emissions meet acceptable standards for improved indoor air quality.

- Efficiency Grand & Toy Bureau Spec worked with McGill's representatives to understand their vision and deliver a space that is flexible, fosters collaboration and allows for open communications while maintaining privacy. In addition, the furniture was carefully selected to best suit McGill's two distinct student groups. Desks, chairs, benches and panels are sturdy and maintenance-free to stand up to active student life
- Control By streamlining with Grand & Toy Bureau
 Spec to access a wide variety of product lines, McGill
 was able to deal with one partner who understood
 their business and responded with solutions that best
 suited McGill's needs
- **Cost Savings** The price was right, with delivery on time and on budget
- Support Grand & Toy Bureau Spec supported McGill every step of the way, from consultation and space planning to delivery, after sales support and service
- Sustainability The eco-friendly interior solutions further McGill's green goals

INTERIORS WITH A DIFFERENCE

As Canada's only truly national office interior solutions provider, Grand & Toy Bureau Spec delivers fast, efficient and reliable service from coast to coast, with 15 full-service centres to cover every major market.

Furthermore, we can help drive operational efficiencies and cost savings by streamlining your procurement with our complete portfolio of business solutions — Interiors, Technology, Imaging and a whole range of Office and Facilities supplies. In addition, our sustainable business practices and environmentally favourable product offering will help you get closer to your sustainability goals.

Let us show you how. Contact us today at 1.800.362.2730

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